Escrow Association of Washington

ANNUAL EDUCATION CONFERENCE

COME TOGETHER

CONFERENCE PROGRAM

FRIDAY, OCTOBER 20

8 a.m. - 3:30 p.m.
REGISTRATION OPEN

8:30 a.m. - 8:45 a.m.
WELCOME

8:45 a.m. - 9:45 a.m. 1 CEU
REPORTING FROM THE DFI - DIVISION OF CONSUMER SERVICES
Joe Paul Wong, DFI - Division of Consumer Svcs
A discussion covering common examination violations, general best practices, and an overview of recent Enforcement Actions.

9:45 a.m. - 10 a.m. - Break

10 a.m. - 11 a.m. 1 CEU
1099/FIRPTA
Michael Haas, Morton Alan Haas & Company
The session will cover proposed changes to IRS Form 1099-S along with case studies on FIRPTA withholding situations. Session attendees will have the opportunity to ask questions about their own escrow transactions involving foreign sellers and how to report sales to the IRS.

11 a.m. - 12 p.m. 1 CEU
THE FUTURE OF ELECTRONIC RECORDINGS
Jon Scherer, King County Records Office
As the 13th largest county in the country, King County currently e-records 45% of their total documents. With our new recording system, we are looking to increase this percentage to 90% over the next 5 years. This is going to take dedication, perseverance, and a lot of cooperation from our partners in the private sector.

12 p.m. - 1:15 p.m.
LUNCH

1:15 p.m. - 2:15 p.m. 1 CEU
GOOD FUNDS AND A GLIMPSE INTO A FUTURE CLOSING
David Shean, Escrow Essentials
This session will cover what "Good Funds" means across the country and how sometimes meeting the minimum requirements of your state may not be "Good Enough." We also discover how the road to eClosing may look on your desk in the not too distant future.

2:15 p.m. - 2:30 p.m. - Break

2:30 p.m. - 3:30 p.m. 1 CEU
HUD INVESTIGATIONS
Jim Siwek, OIG-HUD
The subject of the presentation will focus on fraud and the liability for industry professionals. The liability for industry professionals can be in the form of administrative, civil and/or criminal. Case examples will be provided to explain how industry professionals can recognize these different fraud schemes and how to report those schemes once they are discovered. The presentation will also provide information on the Federal and State of Washington primary statutes charged in mortgage fraud investigations.

3:30 p.m. - 4:30 p.m. 1 CEU
UNIFORM CLOSING INITIATIVE
David Shean, Escrow Essentials
All about UCI. How the Uniform Closing Instructions transitioned into the Uniform Closing Initiative. What that means to the settlement agent on your desk. Will I see implementation in my lifetime?

4:30 p.m.
ANNOUNCEMENTS, LPO SIGN-OUT

SATURDAY, OCTOBER 21

8 a.m. - 1:15 p.m.
REGISTRATION OPEN

8:30 a.m. - 8:45 a.m.
WELCOME

8:45 a.m. - 9:45 a.m. 1 CEU
WHAT'S NEW FOR LPOs?
Bill Ronhaar, President, Whatcom Land Title Company
This session covers recent changes to the APR and what effects they will have on Limited Practice Officers, statistical data regarding the current status of LPOs in the state, as well as ethics scenarios.

9:45 a.m. - 10 a.m. - Break

10 a.m. - 11 a.m. 1 CEU
ESCROW JEOPARDY
Phil Dryden
An interactive Q&A session where industry panelists answer questions about industry practices, real estate law definitions, real estate documents, and subject matter pertaining to title and settlement activities.

CONFERENCE PROGRAM

11 a.m. - 12 p.m. 1 CEU

SCARY STORIES FROM A CLOSER

Angie DeArth, Clockhours by Angie

A presentation of actual transactions over 44 years in the business. Imagine reading the newspaper and there in print is a client of yours involved in a Ponzi Scheme and you closed a bunch of them! Or, how about being sued because you let a client use your fax machine? Or, how about the FBI coming into your office and taking six of your files that were involved in one of the biggest mortgage frauds in Washington State! Some of the stories will amaze you, some will scare you! But you will take away from this presentation to ALWAYS follow your protocol and TRUST YOUR GUT!

12 p.m. - 1:15 p.m.

LUNCH

1:15 p.m. - 2:15 p.m. 1 CEU-L

NOTARY ISSUES - THE LAWFUL AND LAWLESS

Dee McComb

Good practice and common issues encountered during the notary process.

2:15 p.m.

ANNOUNCEMENTS, LPO SIGN-OUT

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