



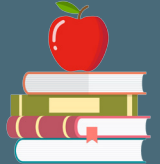
# Back to School Daze



ESCROW ASSOCIATION OF WASHINGTON  
ANNUAL CONFERENCE

September 15, 2018

LYNNWOOD CONVENTION CENTER



Join us to hear highly qualified speakers share their expertise, and enjoy fellowship with other escrow professionals. The EAW conference is a great value for the training dollars you spend!

**LPOs looking for Credit Hours by Dec. 31, TAKE NOTE! 7.0 HRS of CLE (applied for).**

## CONFERENCE VENUE

The Lynnwood Convention Center is a premiere event facility in Snohomish County only minutes North of Seattle and Bellevue. Conveniently located at 3711 196th Street SW, Lynnwood, WA 98036 at the I-5 and I-405 merge. The Convention Center provides complimentary parking.



## JOIN EAW to receive these benefits and more!

- Discounted pricing on meetings
- Regional, EAW and AEA membership
- Lobbyist representation
- Communication and e-alerts on issues

Online sign-up is easy and convenient—go to [www.E-A-W.org](http://www.E-A-W.org), and click on “Membership.”

## HOTEL INFORMATION

We have reserved a very small block of rooms at the Courtyard Marriott, 4220 Alderwood Mall Blvd., Lynnwood, WA 98036. The special rate of \$119 (plus taxes and applicable fees) per night is for a single/double occupancy room.

Reservations can be made by calling the hotel directly at (425) 670-0500 or via this link:

<https://tinyurl.com/EAWConf2018>.

Be sure to mention the “Escrow Association of Washington” to receive the

discounted rate. **The deadline for room reservations at our group rate is September 5, 2018. Don't delay!**

With easy access to I-5 and less than one mile from the Lynnwood Convention Center where the conference takes place, the Courtyard Marriott is ideally located.

*All attendees are responsible for making their own travel and hotel arrangements.*

**CANCELLATION POLICY:** Refund of any paid registration fee(s) may be issued up to thirty (30) days prior to any scheduled event for which a registration fee has been received by the association. As of the thirtieth (30th) day prior to any scheduled event all refunds will cease and any/all refund requests will be denied. All registration fee(s) to be refunded shall be subject to a cancellation fee in an amount to be determined by the board. Said cancellation fee shall be reviewed by the board during the first board meeting of each fiscal year and shall be set for the fiscal year by majority vote of the board.

**TAX DEDUCTION OF EXPENSES:** See Treasury Regulation 1.162.5 Coughlin v. Comm., 203 F.2d.307.



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ANNUAL CONFERENCE



## CONFERENCE PROGRAM

*Schedule is subject to change*

7:30 a.m. - 4:30 p.m.

### REGISTRATION OPEN

7:30 a.m. - 8:30 a.m.

### BREAKFAST.

Be sure to say “good morning” to the exhibitors!

8:30 a.m. - 10 a.m.

### #1: BAD DAY AT SCHOOL & RECESS....NOTHING GOES RIGHT:

#### LOSS CLAIMS & CLOSING PROBLEMS

*Bill Sanderson, Sr Title Officer for Chicago Title and Fidelity Nat'l Title in Clark County*

A look at not so common errors resulting in Loss Claims for different title insurers.

10 a.m. - 10:15 a.m. - Recess

10:15 a.m. - 11:45 a.m.

### #2: DON'T FORGET TO STUDY FOR THE SPELLING AND GRAMMAR TEST TOMORROW:

#### OSCAR - OUTRAGEOUSLY SLOPPY CONTRACT AGENTS RIGHT

*Doug Tingvall, Real Estate Attorney*

An overview of common drafting issues in contracts, including how to accomplish the client's objectives, how to adequately protect the client and the difference between promises and conditions.

11:45 a.m. - 12:45 p.m.

### #3: DETENTION ISN'T FUN ANYMORE: ESCROW AUDITS, FUNDS HANDLING & ESCROW DISCIPLINE STORIES

*Joepaul Wong, Department of Financial Institutions financial examiner*

A discussion covering common violations, general best practices, and an overview of recent Enforcement Actions.

12:45 p.m. - 1:30 p.m.

### LUNCH TIME!

1:30 p.m. - 2:30 p.m.

### #4: BRINGING YOUR OWN LUNCH TO SCHOOL CAN BE INTERESTING: CANNABIS LAWS & HOW THEY AFFECT REAL ESTATE TRANSACTIONS

*Daniel Shortt, Business Attorney with Harris Bricken*

An update on federal law and policy on marijuana, an overview of Washington's regulated marijuana market, and a description of common issues in real estate made complicated when dealing with cannabis businesses.

2:30 p.m. - 3:30 p.m.

### #5: SOME TEACHERS HAVE BEEN HERE SINCE MY MOTHER WENT TO SCHOOL! ELDER CARE ABUSE & GUARDIANSHIP ISSUES AFFECTING SETTLEMENT

*Denise Meador, Private Client Fiduciary Corp*

We've all heard the Silver Tsunami is coming, but did you know forecasters are predicting a wave of fraud involving real estate assets? We will review the different legal capacities and legal documents that are used to help vulnerable adults manage their affairs; a look at how these are used ethically and how to spot a fraudulent use or undue influence. We will give you tools on how to spot potential impropriety and who you can turn to for assistance.

3:30 p.m. - 3:45 p.m. - Recess

3:45 p.m. - 4:45 p.m.

### #6: WHY CAN'T I HAVE MY CELL PHONE IN CLASS? MILLENNIALS - THE NEW HOME BUYER

*Angie DeArth, Escrow Advisor WFG National Title*

This generation's needs are completely different from any previous generation. In this presentation, immerse yourself in the mind of a young buyer and find out what makes them tick. Are you ready for this new generation of buyers?

### Clock Hour Breakdown (7.0 hours applied for)

Law & Legal: Sessions 1, 2 and 4

Ethics: Sessions 3 and 5

Other: Session 6



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ANNUAL CONFERENCE, SEPTEMBER 15, 2018



**REGISTER ONLINE at [www.E-A-W.org](http://www.E-A-W.org)!**

EAW, 1002 N MERIDIAN STE 100,  
PMB 189, PUYALLUP, WA 98371

PH: 800-446-9121 FX: (916) 443-6719

## REGISTRATION FORM

**NAME** (for badge) \_\_\_\_\_ **LPO#:** \_\_\_\_\_

**COMPANY NAME** \_\_\_\_\_

**ADDRESS** \_\_\_\_\_

**CITY, STATE, ZIP** \_\_\_\_\_ **PHONE** \_\_\_\_\_

**E-MAIL\*** \_\_\_\_\_

\*Confirmations will be sent to this e-mail. By supplying your e-mail, you agree to share that information with the exhibitors. If you do NOT wish to share your e-mail address, please check here:

**MEMBER'S REGIONAL AFFILIATION:**  EREA  EWEA  GSREA  NPSEA  PREA  AT-LARGE

### ADDITIONAL REGISTRANTS FROM SAME COMPANY:

**NAME** (for badge) \_\_\_\_\_ **LPO#:** \_\_\_\_\_

**E-MAIL** \_\_\_\_\_ **PHONE** \_\_\_\_\_

**NAME** (for badge) \_\_\_\_\_ **LPO#:** \_\_\_\_\_

**E-MAIL** \_\_\_\_\_ **PHONE** \_\_\_\_\_

**SPECIAL ACCOMMODATIONS** (special meals, etc.) \_\_\_\_\_

The seminar facilities are accessible to the physically disabled. Requests for accommodations for the disabled should be made at the time of registration, but no later than two weeks prior to the start of the seminar. Call 916-446-5165 or e-mail [dmckee@advocal.com](mailto:dmckee@advocal.com) for assistance.

QTY	REGISTRATION TYPE	REGISTRATION FEE
	ENTIRE PROGRAM - EAW Member	\$250
	ENTIRE PROGRAM - Non-Member	\$340
<b>NOTE: ABOVE REGISTRATIONS INCLUDE MEAL FUNCTIONS, ACCESS TO EXHIBITS AND DOWNLOADABLE PDF ATTENDEE MATERIALS. PARTICIPANTS ARE ENCOURAGED TO DRESS COMFORTABLY.</b>		
	YES! I'd like to Join or Renew my EAW membership early!	\$190
<b>TOTAL DUE:</b>		

**CHECK ENCLOSED** (A \$20 service charge for returned checks applies.)

**CHARGE MY CREDIT CARD.** (MC, VISA, AMEX or Discover)

CC#: \_\_\_\_\_ Exp. Date: \_\_\_\_\_ Security Code: \_\_\_\_\_

Signature: \_\_\_\_\_